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## Beatrice Technologies, Inc. Will Announce Product & Service Change For Customers Update

In our last publication, we outlined some changes to our business structure, and who we will be serving in the coming months.

Our parent company, Beatrice Technologies, Inc. (BTI), has decided to focus our resources and efforts in the Enterprise and Government (Public Services Sector), with our flagship product offerings from IBM, which is IBM Power, and IBM Storage. We will still offer Lexmark, Avaya, Lenovo, and CommScope products upon request for our Enterprise and Public Services Sector customers

BTI has been slowly shifting away from small and medium sized businesses, and has ramped up training in the IBM Power and IBM AIX (Unix) platform because of the growth potential in this arena within the public services sector. The growth in the cabling, personal computers, telephony and peripheral business has been slowing in the last year, and in order for our company to survive, we need to expand outside of our traditional business market into completely new areas.

Part of this change is due to the changing economic demographics, and we have noticed a significant decrease, as has other IT businesses with small businesses, and consumers in equipment and services spending. Also, with our commitment to the Linux and UNIX platform from IBM for hardware and software, we are at an advantage for serving the Public Services Sector and Enterprise customers, where our competitors choose to stick with Microsoft. IBM Power Systems does not run on Microsoft Windows, nor does the Public Services Sector and Enterprise customers who choose to use IBM Power want to use Microsoft on the server end. IBM Power is used in all aspects of government, universities, and large corporations, and IBM has assisted with BTI with select customers supplied by IBM to work with in handling these accounts. We will still work with existing customers, and will announce and divestiture of our customers personally 

## Problem Solved...Introducing VirtualBox!



For those of you that have had Linux installed on your computer, and appreciate the security, reliability, speed of the Internet that Linux offers, yet need to run that one application that will only function on Microsoft Windows, we now have the answer for you...VirtualBox!

VirtualBox is not exactly a new piece of software, but it is something that has grown in popularity, and works remarkably well. VirtualBox was created by Oracle, the same company that makes the ever popular Java that works on your web browser and cell phones.

VirtualBox is a powerful x86 and AMD64/Intel virtualization product for enterprise as well as home use. Not only is VirtualBox an extremely feature rich, high performance product for enterprise customers, it is also the only professional solution that is freely available as Open Source Software under the terms of the GNU General Public License (GPL) version 2.

Presently, VirtualBox runs on Windows, Linux, Macintosh, and Solaris hosts and supports a large number of guest operating systems including but no limited to Windows (NT 4.0, 2000, XP, Server 2003, Vista, Windows 7, Windows 8), DOS/Windows 3.x, Linux (2.4, 2.6, and 3.x), Solaris and OpenSolaris, OS/2, and OpenBSD.

So, if you still have that dedicated piece of software that runs on Windows XP, Windows 7, or OS/2, VirtualBox will allow you to do that within your Linux, Macintosh environment without any problem, and you can still use your existing operating system as before. We have had a few customers that we installed CentOS or Ubuntu Linux on their computers, and they needed to use certain software that only runs on Windows. VirtualBox is the answer for this, and it is completely free to install on your computer. For further details, please ask us how we can help you

Source:

[www.virtualbox.org](http://www.virtualbox.org) 

## Unseen, A Secure, Private, and Reliable E-mail Provider



We all use E-mail, whether it is Gmail, Yahoo!, MSN Hotmail (Outlook), AOL, or some other variation. But did you know that your E-mail service is not as secure as you might think it is? At BTI, we continually strive to bring you alternatives, and we have been finding some very reliable and better solutions to the normal that you may have been used to. We have tried this new E-mail service; unseen.is. This system is every bit as good, if not better than what you have been using before, and there are NO ADVERTISEMENTS on this system!

Here is information about Unseen.

"Unseen brings consumers and businesses very strong secure and private communications. Our skilled and experienced team have been building popular web sites and services since 1995. Before starting Unseen, we developed Before It's News, a leading source of alternative news and information. Because of this, we've had numerous people share with us their concerns about Internet communications security. We've been aware of most of the recent revelations for years.

Our promise is that everyone needs to be able to hear the truth so they can make a good choice for their future. If your communications isn't secure, it could be monitored, blocked or changed without you knowing it. That's not good for anyone.

With all the recent spying disclosures, we became concerned about the safety of our customer's data, so we moved the company and servers to Iceland. Iceland has a good track record of doing the right thing for protecting privacy and their past behavior with the bankers and human rights. It's a neutral country where during the height of the cold war, this is where Reagan and Gorbachev had their famous meetings. It's a very developed country with state of the art data centers where your data is safe and under the protection of Icelandic laws. Our Icelandic director is firmly in control of any requests for data and will do everything legally possible to protect our customers' communications.

In the future, expect many upgrades to our systems, as we stay abreast of the latest encryption and security technology and do everything we can to continue to earn your trust.

Source:

[www.unseen.is](http://www.unseen.is) 

## Stop Being Censored, and Personal Information Sold



Facebook and Google+ are the rage nowadays, but most are not aware that their personal information is being sold to advertisers, who then profit off of your information that you post on Facebook in particular.

Facebook has also been censoring posts that individuals post, whether it be political, or Christian in nature, but they are selective in when they do this.

Seen was created by the same team that brought you Unseen E-mail, and is integrated as one platform, if you choose.

Benefits of Seen versus other social media sites:

- No Data Mining: If you value your privacy. Seen will not allow search engines to crawl and archive your posts. Once you delete something on Seen, it's gone for good.
- Live Chat: Live chat with your friends, so you can freely say what's on your mind.
- Privacy: Seen is hosted in Iceland for better privacy.
- Completely free to use.

Source:  
[www.seen.is](http://www.seen.is) 

## A Better Way To Search



All of us have heard the term, "just google it". But did you know that there is actually a safer, quicker and more reliable way to get the searches you want, and without all the pesky advertisements? Well, introducing DuckDuckGo, the search engine that does not track your searches. At Beatrice, we have been using DuckDuckGo for little over a year now, and we have made this our company wide search engine. So, give it a try, don't be stuck in the google world, and learn a new way to search, with DuckDuckGo!

Benefits of DuckDuckGo versus other search sites:

- Real Privacy: What you search for is your own business. DuckDuckGo will not collect any personal information and therefore, have none to share.
- Smarter Search: DuckDuckGo helps you get where you want to go in fewer clicks. They do that through instant answers, keyboard shortcuts and !bangs. You can even help improve your search engine.
- Less Clutter: DuckDuckGo has reduced spam, and reduced ads. With Search as the only focus of DuckDuckGo, they are dedicated to delivering you a clutter-free interface that you can fully customize to your liking or apply one of their present themes.

Source:

[www.duckduckgo.com](http://www.duckduckgo.com) 

## Introducing zyclopsz Internet & Data Services



We are introducing a new service specifically for business customers, which has been in the works since 2011. zyclopsz is our new brand for Internet & Data Services that has begun official operations January of 2015. The zyclopsz name is derived from the Ancient Greek name cyclops. Our theme is; "Your Eye On Business", which is what this new endeavour will be all about. Robert Cerrone, president of zyclopsz, will handle web design, sales and marketing; Nick Myers is Chief Technology Officer in charge of software development, and DeWitt Hoopes is Chief Operations Officer. Listed below are what our current offerings will be.

- Virtual 360 business directory will allow you to showcase your business, no matter how small or large,
- Traditional web hosting and web design services are 100% hosted on our dedicated secure UNIX servers, with technical and web design support located in Arizona, not overseas.
- Electronic Medical Records (EMR). Our software team has come up with a new and reliable EMR platform that will provide the same benefits that medical offices are accustomed to now, but at a reduced rate. We will also be offering full IT support for our EMR, along with hardware sales, installation, and maintenance that other EMR services do not provide. And yes, support located in Arizona, not overseas.
- Remote Data Backup. Remote solution for your sensitive documents on our secure UNIX servers.

## Introducing zyclopz Internet & Data Services (cont.)

Initially, the zyclopz platform was to be a re-imaging of the original Virtual Open House (VOH.Com) system that our company was originally involved in back in 1999 and 2000. However, when we decided to reintroduce a new system to the public, we decided to come up with something more catered to business, and that is how we came up with our virtual business directory. From there, other products and services started to be envisioned one after the other. With Mr. Cerrone' expertise in sales, marketing and web design; Mr. Myers expertise in software programming and server maintenance; and BTI expertise in operations management to keep the zyclopz organization going, coupled with the BTI supply of hardware technology from IBM to keep the zyclopz data centre with up-to-date server technology.

zyclopz has started with web hosting and design in January, and starting in February, we will start to offer our EMR platform. Our Remote Data Backup service has already started, and all sales efforts from the BTI business unit, bci360i will be transferred to zyclopz going forward as part of the new business venture.

zyclopz Web site:  
[www.zyclopz.com](http://www.zyclopz.com) 

## Want to Know How to Stop Automated (Robocalls)?



We all get them...Robocalls! These are automated phone solicitation phone calls that you get at your business, home, and now cell phones. Typically, these calls are trying to sell you a product or service, but some are for donations in nature as well. The normal human instinct is to just hang up. However, this will in most cases just earn you another call the next day the auto-dialer chooses to call you, in the hopes that you will be connected to a real person. Having been in the phone installation business since 2001, BTI has setup call centers with phones and cabling, and the customer supplied the autodialer, so we were privy to the ins-and-outs of how these systems work, and how to get removed from them.

So, how to get yourself off these pesky robocall systems? Follow these simple steps below, and in most cases, you will be removed.

- 1) When you get a robocall, do not hang up, and DO NOT press "0".
- 2) When you hear the automated voice, press the "2" on your phone. You should hear a voice saying your number has been removed, or you will just hear a "click", and the call has been disconnected. If neither happens, and you still hear the voice, and they keep rattling on, press the "9" on your phone.
- 3) On some autodialers, if you just hear the message after still pressing the "2" or "9", just listen, and you will in some cases actually hear the voice at the end of the call ask if you want to be removed from their list, press the \_\_\_\_key on your phone.

We have tried this at home, and around 90% to 95% of automated calls have been deleted, and no more problems. For political robocalls, those are not as easy to get rid of, but you can still use the same procedures as above 